**Case Study Template**

**Tell us about your project!**

Complete the following form and return to [pkmarketing@spx.com](mailto:pkmarketing@spx.com). Please include high-resolution pictures of the installation.

**Sales Representative**:

**Customer:**

**Location:**

**Industry:**

**Application:**

**P-K Equipment Installed:**

**Contracting Firm:**

**Engineering Firm:**

**Building Owner:**

**What were the initial challenges?**

**What were the client needs? WHY P-K?**

**What was the P-K Solution?**

**What benefits help influence the installation of the P-K product(s)?**

**How did these system upgrades enhance efficiencies and save Owner/Operator real dollars (energy savings, improvements, other)?**

